

BizXL Solutions to establish U.S. headquarters in Rochester

Canada's BizXL Solutions has selected Rochester as the location for its U.S. headquarters, with plans to hire up to 43 employees over the next five years.



BizXL Solutions is a management consulting firm that works to improve end-to-end business performance and enterprise risk management for companies in the financial services, health care, manufacturing and startups. The company's Total Business Excellence system helps transform businesses into customer and market responsive high performing organizations. Besides its Rochester location, the company maintains operations in New York city and Toronto.

The state assisted BizXL with opening its location North Clinton Avenue by providing up to \$700,000 in tax credits. The company will invest a total of \$730,000 to equip its location in the city.

"We are happy to bring our unique "Total Business Excellence (TBE™)" approach to support local companies reinvent their operating models and be more relevant and sustainable. We are looking forward to partnering with the state, city and county officials in making contributions to the economic development of Upstate NY and the Northeast," said Chander Sharma, BizXL Founder and Managing Partner.

BizXL expects its Rochester location to enable it to create a cohesive service network and further strengthen capabilities in the region, officials said.

"The decision to expand our presence into the Rochester area was a logical step in our business growth strategy. The rich and diverse talent from leading colleges and universities along with the support from Empire State Development Group and other local bodies enabled our decision of making Rochester our U.S. headquarters and the second office in the state of New York," said Subhas Mukhopadhyay, BizXL Managing Partner.